



“Meltwater’s dynamic and challenging atmosphere has helped me develop from a green graduate to a rounded business woman.”

- Sapphire Wang, Sales Manager

Global Leader. Looking for Global Leaders.

- # International Opportunities
- # Accelerated Career Progression
- # Business to Business strategic sales

Meltwater Group was founded in Norway in 2001 and has grown to 52 offices throughout Europe, North and South America, Asia, Africa and Australia. Meltwater Singapore opened in 2007 and is a key force in our Asia region which spans Malaysia, Hong Kong, China, Japan and India. Meltwater works with more than 20,000 clients globally ranging from the smallest NGO to the largest MNC and across governments.

International Management Trainee Intake 2012

As an industry leader in the field of online media intelligence, we have seen the rapid growth of over 50 offices worldwide within the last 10 years.

Encouraging a dynamic and positive working environment, we take great pride in developing local talent into our future leaders, recruiting people with exceptional potential and developing skill sets for management and leadership.

With Executive-level B2B sales at the core of our program, you will experience rapid personal and professional growth.

If you have the hunger to drive business at the front line and plenty of ambition from the start, you will be coached and mentored to take on senior roles early in your career; playing a key leadership role in Singapore helping develop our footprint in Asia, our fastest growing region.

The Industry:

- Online media intelligence providing organisations with business critical information

The Role:

- Business to Business strategic sales
- Negotiating long term contracts with directors & executives
- Analyzing client needs to develop custom media intelligence solutions
- Developing your own customer portfolio

The Preferred Skills & Qualifications:

- University degree or equivalent (any discipline)
- Strong communication & relationship building skills
- Exceptional interpersonal & analytical skills
- Sales experience ideal (not essential)
- Natural leadership qualities
- Keen interest in business on a local, regional and global level

We Are Offering:

- Fun, young and international work culture
- Continuous training throughout your career
- Accelerated leadership & promotion program
- Global career opportunities
- \$60k On Target Earnings uncapped (minimum expected in the first year)

If you aspire to be part of a vibrant team in an ambitious international company then polish and submit your Cover Letter & Resume.

To apply visit our website: <http://www.meltwater.com/careers/jobs/>

Also check out our Meltwater Careers blog for posts discussing our culture and career reflections: <http://www.meltwatercareers.com/>

Closing date for applications: 12th February 2012
Group Interview Dates: 1st March 2012